

THE GOOD NEWS

BUSINESS GROWTH IN CENTRAL NEW YORK

◆ Greater Syracuse Chamber of Commerce Member

Cooper Crouse-Hinds has announced a plan to boost its workforce by 103 employees. The division of **Cooper Industries** has identified a need to hire 50 hourly workers and 53 salaried workers. **Crouse-Hinds** makes electrical controls fittings, receptacles and other equipment used in hazardous environments. 09/07

◆ **Batteries Plus**, a store specializing in over 12,000 different types of batteries, opened its first location on Erie Blvd. in the town of Dewitt. With the incredible success of its first store, plans are underway on a second location on W. Genesee Street in Camillus. The company also plans to open stores in Rochester in the near future. 09/07

GE-Hitachi Nuclear Energy has been awarded an estimated \$50 million contract to provide services and equipment in a planned upgrade of **Constellation Energy's** Nine Mile Point Power Station. The upgrade would focus on increasing the power station's second unit output by as much as 158 MW of electricity. 09/07

Employing an estimated 30 individuals, **L.L.Bean** opened an outlet store in Towne Center Drive in Fayetteville. The 15,000-square-foot store offers discounted apparel and gear. 09/07

Wooley Morris Architects have purchased a building at 401 N. State Street, Syracuse in their anticipated relocation from 313 E. Willow Street, Syracuse. The 4,650 square foot building will be renovated to house **Wooley Morris Architects** as well as apartments on the upper floors. 09/07

◆ **Alliance Bank** plans to open a mortgage center in Cicero. The new mortgage center reflects steady growth in demand for residential mortgage portfolio management. **Alliance Bank** has hired four mortgage coordinators and is currently looking to add three more. The mortgage center will process applications from the bank's 28 branches in Onondaga, Oswego, Cortland, Madison, and Oneida counties. 09/07

◆ **Driver's Village**, the automotive supercenter located in Cicero, has completed construction on its newest dealership facility - a Hummer showroom. The opening of **Burdick Hummer** was celebrated with a grand opening event that included representatives from General Motors, local officials, the media, and other invited guests. 09/07

◆ **Syracuse Builders Exchange** completed a \$500,000 capital improvement renovation of its 8,300-square-foot facility. Investing its own resources, **SBE** added permanent value and additional capacity to the facility. **Syracuse Builders Exchange** was created in 1872 with the mission of furthering building and construction in Central New York. 09/07

◆ **Aspen Dental Management** has announced its intent to open 50 new dental offices throughout the country in 2008. At its Syracuse headquarters and Training Center, **Aspen Dental** employs 150 people. An additional 100 people are employed in **Aspen's** 27 Syracuse area dental offices. 09/07

◆ **Hiscock & Barclay** is expanding its office in downtown Syracuse to support growth in its energy and intellectual property practices. **Hiscock** will add 6,600 square feet of space to its offices at One Park Place and will spend about \$500,000 for the renovation. 09/07

◆ **PPC Manufacturing**, located in the town of Dewitt, received approval for Empire Zone status and plans to add 50 new jobs over the next five years. **PPC** manufactures components for the cable and telephone industry. 09/07

◆ **SUNY Upstate Medical University** is proposing a \$510 million expansion for their academic medical center. The plan calls for expansion of research facilities, academic space and student housing. **SUNY Upstate** anticipates accomplishing this over the next five to seven years. 09/07

Continental Cordage Company located in Cazenovia is expanding. The company, an

international supplier of wire, will add 20,000 square feet to existing facility. Currently 85 people are employed; additional jobs may be added as the company grows. 9/07

The **Hotel Syracuse** parking garage has reopened with 570 spaces following a \$3 million renovation. The completion of this project is the first step toward revitalizing the historic hotel into a mixed use property with apartments, condominiums, retail space and hotel rooms. 9/07

◆**SUNY Upstate Medical University** recently opened the \$10 million Setnor academic building. The five-story, 46,000-square-foot building is the first new classroom space build by **SUNY Upstate** in nearly three decades. 08/07

Lakefront Lofts LLC recently acquired the property in Franklin Square for renovations of the upper two floors into 50 loft apartments. The three-story building on N. Clinton Street is the former factory that houses the Spaghetti Warehouse restaurant on the lower level. 09/07

Novelis Inc. has invested \$9 million in a Oswego plant upgrade. The construction is planned to be completed by the second quarter of 2008. The upgrade will increase production of aluminum sheet by 10 percent. Each year **Novelis** invests an estimated \$15 million to keep the Oswego plant current and competitive. 08/07

◆**Lockheed Martin** has been hired by the Royal Thai Air Force to provide long range radar. The long range radar will be manufactured at **Lockheed's** Salina facility. 08/07

Renovation of the former Hill Haven Nursing Home on East Genesee Street is underway. The existing building is being transformed into an apartment complex. **The Bradford** is scheduled for completion in late November. 08/07

◆**Salsarita's Fresh Cantina** has planned to add more Central New York restaurants. The fast growing Charlotte-based franchise is looking to capitalize on the success of the Liverpool restaurant that opened two years ago. 08/07

Vernon Downs has reopened a 173 suite facility near the **Vernon Downs** racetrack. Built in 1994, the hotel has received considerable renovations. **Vernon Downs** has about 300 employees, 30 of which work at the hotel. 08/07

◆Work continues on the 840,000-square-foot expansion of **Carousel Center**. Currently steel piles are being driven into the ground between the existing mall and Hiawatha Blvd. Concrete caps will then be poured making the expansion's concrete foundation. 8/07

Ferris Industries in Madison County plans on constructing a 42,000-square-foot addition to its existing plant and adding new production equipment. The \$3.2 million investment will create and additional 60 new jobs. 08/07

Newark Electronics Corporation, a 70 year-old electronic component distributor, has relocated its Syracuse-area office building to 225 Greenfield Parkway in the town of Salina. Formerly located on Morgan Rd in Clay, the move will give the company 3,500 square feet of new space. 08/07

◆**The Bank of New York and Mellon Financial Corp.**, recently completed a significant merger. The newly formed company is one of the largest asset managers and asset servers in the world. **The Bank of New York Mellon** employs 800 people locally at two facilities – a 96,000-square-foot building at Sanders Creek Parkway and at Dey's Centennial Plaza in downtown Syracuse. Worldwide, **The Bank of New York Mellon** employs 40,000 at operations in 37 countries. 08/07

G.A. Braun, a maker of commercial washers and dryers, will move to larger quarters in Hancock Air Park in Cicero. Plans call for the construction of a 155,000-square-foot building at a cost of \$10 million. Construction is scheduled to begin in early fall with completion by fall 2008. **Braun** will retain its 80 employees and hire an additional 40 more over the next three years. 07/07

Plans for **The Amos @ City Harbor**, a lakefront high-end apartment development, are moving forward. Two industrial warehouses will be transformed into a \$9 million, 47-unit upscale apartment house. The complex will feature apartments with 1,300 to 3,000 square feet of living area, concierge service, an exercise room, indoor parking and a skyline view that takes in the city's lakefront, North Side and downtown. The project is scheduled to open in the fall of 2008. 07/07

◆**Defenshield**, a small start-up company in East Syracuse that produces bullet and blast-resistant shields to protect officers at security check points, recently received a major order. Congressman James

Walsh, R-Onondaga secured a \$3.5 million defense appropriation for **Defenshield** to produce 350 additional bullet-resistant shields for the U.S. Army for use in Iraq and Afghanistan. The company recently moved to a new 7,500-square-foot facility. 7/07

24 Seven Inc. will locate a branch of its business intelligence office in Armory Square. The company is a national staff recruiter for jobs in the fashion, retail, beauty and entertainment industry. 24

Steven Inc. will employ 25 people initially and grow to 40 within a year. 07/07

◆**King & King Architects LLP**, a 140 year-old-architectural firm, is planning to move its headquarters to downtown Syracuse. Currently located in Manlius, the firm purchased an existing 51,000-square-foot building on West Jefferson St. formerly occupied by Dupli Envelope & Graphic Corp. Renovations should be complete by late 2008. The company currently employs 65 people. 06/07

JP Morgan Chase and Syracuse University announced a partnership to create a campus financial technology center. **JP Morgan Chase** will invest \$30 million over a decade to develop a financial center and courses in financial services and information technology. The partners are developing a curriculum that will help develop the next generation of technology managers. The plan is to have the program available to undergraduate and graduate students beginning in 2008. The center will initially be housed in incubator space in Syracuse University's Case Center. 6/07

◆**Syracuse University** announced plans to build a new residence hall – the first in 40 years. The \$50 million, 140,000-square-foot residence hall will feature 250 beds, a 500-seat dining facility, a 10,600-square-foot recreation facility, and 2,000-square-feet of academic space. The new facility is expected to open in August 2009. 06/07

Action Developers Inc. will soon begin construction on an action sports park that will include a water park in the town of Van Buren. The first to be constructed will a restaurant and then the paintball facility will be expanded to include an indoor skateboard park and go-cart racing. Construction of the 70,000-square-foot indoor water park is scheduled to begin after the first expansion is completed. 06/07

Acrolite, located in Elbridge, completed a 6,000-square-foot expansion to its existing 7,600-square-foot headquarters. **Acrolite** develops and manufactures fiber-optic lightening and sensing equipment for medical, dental, and industrial applications. The \$300,000 expansion will allow the company to continue growing and add employees. 06/07

Eagan Real Estate announced plans develop an 18-lot gated community in its subdivision Waterford Woods in DeWitt and Manlius. Custom-built homes in the \$10 million project will range in size from 3,000 square feet to 4,500 square feet and will average about \$500,000. 06/07

The **Syracuse Home Association**, a not-for-profit health and rehabilitation center in Baldwinsville, plans to build an new 80-bed nursing home. The \$12 million project is scheduled for completion by March 2009. 06/07

◆**Syracuse Label Co.** located in the town of Salina, plans to invest more than \$2.8 million in machinery and equipment. The company makes pressure-sensitive labels and currently employs 85 people. An additional six jobs will be created within three years. 06/07

Marietta Corp., located in Cortland County , announced they will hire 250 technician and machine operators by mid-July to begin work on a new retail packaging contract. The company currently employs 550 workers. 06/07

O'Brien & Gere, an engineering and construction company based in Dewitt, plans to add a new division dedicated to the design, construction and operation of utilities for industrial clients. The company secured \$300 million in private equity and debt financing that will allow it to finance water treatment or power facilities for clients, or town them outright. As the market for its services grows, the **Utility Services Group** expects to hire 150 engineers, managers and technicians nationwide over the next two years. 05/07

◆**Crown Risk Management**, a growing employee-benefits and consulting firm, is relocating to larger headquarters. The new 3,600-square-foot location on 221 Warren Street will triple the firm's current space. **Crown Risk Management** develops and implements employee-benefit programs, retirement plans, and insurance plans. 5/07

Marquardt Switches in Cazenovia is investing \$10 million in facilities, equipment and new projects. The company employs 300 and is recruiting for 30 engineering and technical position. 5/07

The Carta Group, a local financial-planning firm and insurance agency, recently moved from Widewaters Parkway in the town of Dewitt to downtown Syracuse. The firm has taken space with its affiliate **Sagemark Consulting**, a division of **Lincoln Financial Advisors (LAF)** which currently occupies 8,000 square feet on the 18th floor of AXA Financial Tower I. 5/07

GE Inspection Technologies, located in Skaneateles Falls, broke ground on a new \$12 million, 65,700-square-foot manufacturing facility. The company is a global leader in technology-driven inspection solutions that deliver customer productivity, quality and safety. **GE Inspection Technologies** anticipates creating at least 50 new high-tech jobs over the next several years. 05/07

◆**Wilbur National Bank**, based in Oneonta, announced plans to build a full-service branch in Onondaga County in 2008. The building site is located on Collamer Road near Northern Boulevard and Brittonfield Office Park. The branch is expected to open in January. 05/07

New York State Education and Research Network, known as **NYSERNet**, is building a center in the Atrium building in Clinton square. When construction is complete, **NYSERNet** will move its local office from the town of Salina to the downtown location. The company has 12 employees in Syracuse and 3 in Albany. 05/07

Construction of the City's first market-rate apartment building since the '70s will be built on the corner of North Franklin Street and Genant Drive in Franklin Square. The new five-story, 36-unit building will feature one and two-bedroom apartments ranging in size from 625 square feet to 1,600 square feet. Completion of the \$11.7 million project is targeted for fall of 2008. 5/07

Aldi Inc. plans to build a 160,000-square-foot addition to its distribution facility in Tully. The expansion will accommodate the firms ongoing growth. **Aldi** currently employs about 100 people at the distribution facility. 5/07

Cortland Plastics (Cortland County) received a community development loan. This enabled the

company to purchase equipment for the manufacture of blow-molded plastic bottles. **Cortland Plastics** currently employs 12 people and has agreed to hire an additional 47 over the next three years. 05/07

Cortland Regional Medical Center (Cortland County) announced plans for a \$25 million expansion project to build a three-floor surgical and obstetric unit. 05/07

◆**First Niagara Bank** will soon open a regional market center in downtown Syracuse. Located at 100 Clinton Square, the center will bring together 65 employees from other sites. 5/07

◆**Allred & Associates** moved from Auburn to a new 15,500-square-foot plant in the town of Elbridge. **Allred** makes carbon fiber components for various products including radar systems and prosthetic feet. The company currently employs 30 people. 4/07

◆**Lockheed Martin** in Salina has invested \$47.5 million in its local facility since 2004 in part to some of the major contracts the company recently won. The company spent \$17 million on facilities upgrade in 2006 and expects to spend an additional \$12 million this year. **Lockheed** plan to add 150 people in the next few months to its employment base of 2,350. The company recruits engineers and other skilled workers on a regular basis. 03/07

◆**Hiscock & Barclay LLP** has expanded its intellectual-property practice group with the addition of seven new attorneys. The new additions give the firm 14 licenses patent attorneys and a presence in the Boston area. **Hiscock** currently employs 180 attorneys. 03/07

New Process Gear, which is part of **Magna Powertrain**, recently added more than 100 production workers to its current staff of 2,200. Additional hiring may be possible this summer if customer orders increase. 03/07

Mackenzie Hughes, LLP is launching three new practice areas that will focus on government grants, economic development, and public law and policy. The new practice will allow the firm to assist companies with a wide array of government issues.

Mackenzie Hughes employs 72 people, including 35 attorneys. The firm also has an office in Florida. 03/07

Romano Toyota-Scion dealership recently moved from a 17,000-square-foot facility in Dewitt to a 43,000-square-foot facility in East Syracuse to accommodate its growing business. The company will invest an additional \$1 million into the building. The dealership is in the process of hiring additional technicians and salespeople. 03/07

◆**Avalon Copy Centers**, headquartered in Syracuse, is expanding its appellate-publishing division in response to strong demand for the unit's work. The division handles the preparation and production of documents that law firms file with the state's appellate courts. **Avalon** employs 100 people and expects to add five people to its new division. 03/07

◆**Green & Seifter CPAs, PLLC and Green Seifter Attorneys, PLLC** have resigned a joint-lease on 37,000 square feet at One Lincoln Center in downtown Syracuse. The firms completed a \$450,000 renovation to the space they have jointly occupied since the mid 1970s. They currently occupy two floors and have options to expand into about 4,000 square feet on a third floor. **Green and Seifter** accounting firm currently employs 37 and may hire an additional seven in the next few months. The law firm of **Green Seifter Attorneys** employs 67. 03/07

◆**Carrier Corp.** plans to invest up to \$2 million in laboratory upgrades to its Dewitt facility. The local research facility will add 25 engineering jobs to ready its commercial rooftop air conditioning lines to meet U.S. Environmental Protection Agency requirements. **Carrier** named its Dewitt campus one of its global lead design centers to conduct research and development for a broad range of air conditioning and refrigeration products. With 300 engineers, Dewitt is **Carrier's** largest engineering location in the world. 03/07

◆Construction is underway for the six-story expansion of the **SUNY Upstate Medical University Hospital**. The Golisano Children's Hospital will occupy the top two floors. Project completion is expected in 2009. 03/07

Isaac Heating and Air Conditioning based in Rochester, is planning to open a branch office in Syracuse. The 62-year old HVAC company has leased 5,000 square feet of office and warehouse space on Erie Blvd. East. In addition to the full-service HVAC business, the company also offers duct cleaning, back-up generator sales, installation,

and services, electrical service, and whole-house solutions such as indoor air-quality services. 03/07

Construction is expected to begin in October for the \$72.3 million downtown Onondaga County Convention Center Hotel. The planned 350-room **Westin Hotel** will be located on South State Street. The full-service hotel will be attached to the Oncenter Complex and opening is targeted for late 2008 or early 2009. 02/07

Matlow Co., a metal recycler, is planning to invest \$2.87 million in equipment to expand its business in the Town of Geddes. The company currently employs 30 people and expects to add 20 in the next few years. 2/07

Burnett Process, Inc., a local manufacturer of filters, foam, fiberglass insulation, ozone products and certain laminate products, is moving to larger headquarters to accommodate its growth. Formerly located in the town of Dewitt, the company will occupy 55,000 square feet in the One General Motors Drive facility in the Salina Industrial Park. The company currently employs 35 and expects add 15 employees over the next few years. 02/07

◆**Lockheed Martin** has been awarded a contract by the Romanian Ministry of Defense to significantly upgrade five AN/FPS-117 long-range radars originally delivered to Romania in 1990 and 1999. The upgrades, which will extend the service lives of the radars for 15 to 20 years, will be completed in Lockheed Martin's Radar Systems facility in Syracuse, NY. 02/07

◆The leadership of the **Syracuse Technology Garden** has developed a new strategy to attract additional tenants to the 31,000-square-foot facility. Occupancy is currently at 52 percent and has become increasingly difficult to fill additional space because many of the companies seeking its resources are not yet mature enough for tenancy. Part of the new strategy is to welcome and assist less-developed businesses with a facility called the **HotHouse**. The **HotHouse** is an open 4,000-square-foot area in the **Tech Garden** that was formerly occupied by Destiny USA. The space will hold 20 two-person companies. Two companies currently occupy space in the **Hothouse – Identity Defense and Packet TV**. 02/07

◆**Tearney's Karate & Fitness Center**, in the town of Onondaga, is planning to open a second location at Elm Hill Town Center in Camillus. The new

center will occupy 4,000 square feet in a former supermarket building and expects to open in mid March. **Montreal Construction Company of Syracuse** will oversee the \$100,000 renovation. 02/07

Total Advertising, Inc., a local company that offers quality print management, video production, sales and promotional planning and media management services, relocated to larger quarters in The Foundry on Franklin Street. The growing company occupies 3,400 square feet and expects to employ 14 or more by year-end. 02/07

Crouse Hinds, a division of Cooper Industries Inc., is growing. Last year the company purchased two companies and is currently looking to fill approximately 12 senior level positions. This would include senior financial analysts, a business development manager, Sigma-lean manufacturing specialists, a quality assurance technician, a demand planning analyst and marketing managers. **Crouse Hinds** manufactures electrical products used in hazardous environments. 02/07

◆**Hayner Hoyt**, a locally-based construction firm recently broke ground on a Hampton Inn in Clay. The new hotel will include 77 rooms, an indoor pool and spa and several meeting rooms. 02/07

◆**Anaren Inc.**, headquartered in the town of Dewitt, began site work for a 54,000-square-foot, two-story addition to its 105,000-square-foot facility on Kirkville Road. Project cost is estimated at approximately \$10.9 million. **Anaren** makes microwave signal distribution networks and components for wireless communications. The company currently employs 396 people and plans to create an additional 60 jobs. 01/07

◆**TFG CPAs**, a Syracuse-based accounting firm, merged with **Beard Miller Company (bmc)** a larger regional accounting firm. **TFG** and its three offices in Syracuse, Auburn and New Hartford now operate as **BMC**. All 55 of **TFG's** employees were retained and 12 partners became partners of **BMC**. **ENSR**, a Massachusetts-based international environmental-engineering firm, is relocating its local office to the Pioneer Office Park on Campuswood Drive. **ENSR** employs 30 locally and plans to add an additional six in the next few months. 01/07

◆**Bonadio Group**, a Rochester-based accounting and business consulting firm recently entered the Syracuse market. The company joined with

Loguidice and Kamide CPAs, PLLC, a local accounting firm. **Bonadio** retained the local firm's 12-person staff and plans to expand the Syracuse office by adding additional staff. 01/07

GS Fulton Biodiesel Plant at Rivervie Business Park in Volney (Oswego County) is scheduled to begin construction. It is expected that the plant will produce biodiesel from soybean oil by the mid 2007. Employment is expected to be between 12 and 15 people. 01/07

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